

Phlebology Ultrasound

VENOUS NEWS

This Month:

- The Biosound “Gold Package”, updated!
- A few words from Dr. Marlin Schul
- Introducing the CryoProbe™

The Biosound “Gold Package” for Phlebologist: Pure Quality, Pure Value, Total Solution

Biosound and the One Med Group, LLC have put together the perfect configuration for the Phlebology professional. The updated “Gold Package” for the MyLab®25 and 70 ultrasound systems enable the Phlebologist or technologist to perform an entire study from deep to superficial, perfectly and without compromise. No single probe can meet the needs of diagnostics and USG procedures as in most cases, ultrasound transducers are designed to produce the best results in either the near, mid or far fields. So, if you are presently getting good results with USG Sclerotherapy for example, your deeper scans are probably less than desirable and vise-versa. The “Gold Package” from Biosound is a specially priced all-inclusive ultrasound package, that exceeds the expectations of today’s sophisticated Phlebologist. It includes:

- MyLab®25 or 70 mainframe
- Two Transducers(7.5-18MHz)
- 80 GB hard drive
- 1 GB Cine-RAM
- 1 GB USB Memory stick
- DVD RW burner
- Digital Video Clips License
- ECG Module with leads
- XView™ speckel reduction
- HP 460c color printer
- and our exclusive MyLab Desk™ PC communications package*†

Understandably, the Mylab®25 has gained enormous popularity for its outstanding imaging and Doppler capabilities. With the

release of the new hi-frequency LA435 probe, the Mylab® has gained a whole new audience of Phlebologist. Physicians that had previously relied on a “Hockey Stick” probe for their very superficial studies are now finding the new LA 435 superior in near and mid-field imaging. The high frequency combined with precision focal points enables superior needle localization for Sclerotherapy, even in the smallest of veins.

We have discussed XView™ in a previous edition of the Venous News however, it’s worth noting that after extensive field testing, XView™ is everything as originally promised. Though the MyLab® is remarkably noise free anyway; with XView™ engaged, even very small veins were crystal clear and with no loss of Doppler sensitivity or frame rate.

MyLab Desk™ is a valuable open PC communications package that allows you to share the data base of the MyLab® with an office or portable PC. It can then be used to either to interpret or re-visit your studies off-site and in their original formats. Images or video clips can be conveniently inserted directly into your patients electronic medical records. If you choose, you can burn the entire study to the integrated DVD writer for the patients permanent file.

To round out the perfect configuration, One Med Group, LLC also includes with the Gold Package, a free gift; the new CryoProbe™. The CryoProbe™ is a precision handheld cryosurgical device that delivers a high pow-

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ered, rapid freeze, and with pinpoint accuracy. We first showed the CryoProbe™ to a very enthusiastic audience at the 2007 IVC in Miami. We had many physicians purchasing the CryoProbe™ to enhance their services; including the use of Cryotherapy for Telangiectasis and Spider Veins. For more information on the CryoProbe™, Please contact us at 918-770-2627 or by email at mark@onemedgroup.com

*†This offer is valid only though the One Med Group, LLC and may change without notice. Please call for details.

Biosound and the One Med Group, LLC have extensive experience in vein care and ultrasound guided aesthetics. We can offer you many cost saving strategies that will facilitate the growth and specific needs of your practice and never compromise quality or value.

From professionals to professionals, we believe in offering and endorsing the best products for your needs and at the best prices.

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CryoProbe™

www.cryoprobe.us



Indications for the use of Cryotherapy

The CryoProbe™ is a compact, user-friendly, reliable cryosurgical instrument that uses very affordable disposable cartridges. With a penetration rate of 1mm per 5 seconds, the treatment time is greatly reduced over traditional methods. It takes only 10 seconds to treat 2mm fibromas! A few indications for using the CryoProbe would include **Warts, Acne vulgaris & cystic acne, Telangiectasis, Spider Veins, Adenoma, Angiolymphoid Hyperplasia, Angiokeratoma, Cherry Angioma, Chondrodermatitis nodularis, Exophytic Condiloma acuminata, Dermatofibroma, Granuloma faciale, Granuloma fissuratum, Strawberry and Cavernous Hemangioma, Keloid, Keratosis seborrhic & actinic (remove keratin before treatment), Lentiginos (dorsa and forearms), Mucocel (on the lips), Molluscum contagiosum, Myxoid cyst, Nevi including epidermal type, Porokeratosis plantaris discreta, Sebaceous hyperplasia, Seborrheic keratosis, Verrucae vulgaris HPV and more!**

The CryoProbe™** - Cryotherapy reinvented!

The CryoProbe™ was designed utilizing innovative technology and offers the most advanced hand held cryosurgical instrumentation available today. The CryoProbe™ applies pressurized N2O gas - in liquid phase at minus (-) 127°F - with direct precision onto the lesion through very fine micro-applicators with a constant penetrating pressure of 725 psi from economical disposable cartridges.



****The CryoProbe™ is not manufactured or distributed by Biosound. Please visit www.cryoprobe.us or call us at 918-770-2627 for more information.**

A few words from a MyLab user

"I have personally used Aloka, Acuson, Toshiba, Dasonics, Philips HD-11, ATL-5000, Sonosite, many GE models, and the Biosound MyLab 25 and have never seen better detail in assessing venous anatomy and pathophysiology. The spatial resolution is spectacular, and needle visualization is simply superb. In my exclusive vein care practice, I could not be happier with any system, but that is not where it ends. I have found Biosound to be extremely customer friendly. Mark Mollenkopf is responsive to the needs of any vein practice, and the service technicians are superb in helping understand the various upgrades and storage software that accompanies the MyLab 25. I have used the MyLab 25 for nearly one year and have nothing but great things to say about how this unit has positively influenced my practice. Bottom line is if you are not extremely happy with your current system, or are considering the purchase a new unit, you must give the Biosound MyLab systems a try".

Marlin W. Schul, MD, MBA
Medical Director - Lafayette Regional Vein Center